

# RAJESH BABU SHANMUGAM

Curriculum Vitae



**PLANT OPERATIONS MANAGEMENT  
PROFESSIONAL**

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# RAJESH BABU SHANMUGAM

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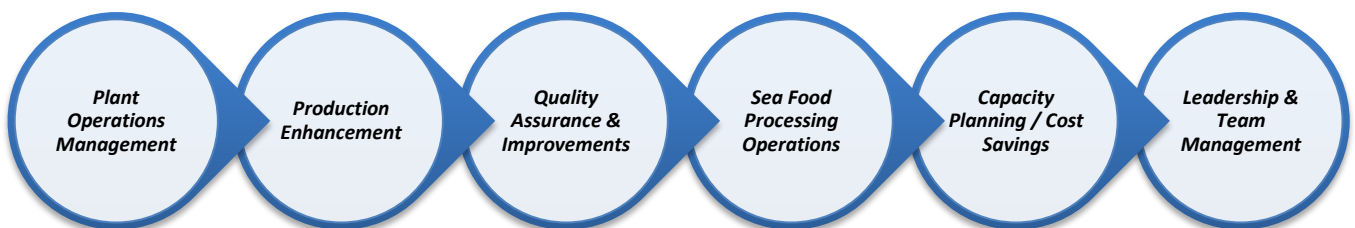
## PLANT OPERATIONS & PRODUCTION MANAGEMENT | QUALITY ADHERENCE

- **Profile:** Achievement focused and dedicated professional offering over 22 years of commendable experience in handling end to end Production &, Plant operations including Output Enhancement, Laboratory Management, and Quality Assurance in the Sea Food Processing Industry.
- **Goal:** Seeking a challenging role with an established and well reputed organization by driving innovations and transforming opportunities into growth and development while leading teams to enhance plant operations, improve productivity, maintain quality and enhance profitability.

### VALUE ADDITION

- Demonstrated developing operations & maintenance procedures to increase the efficiency while implementing standards and ensuring adherence to quality standards through in-process checks. Proficient in swiftly completing projects with competent cross-functional skills and ensuring ontime deliverables within pre-set cost parameters.
- Expertise in all aspects of manufacturing plant from setting up of lines through production and quality assurance while managing resources productivity, cost efficiency, overall plant efficiency, maintenance operations & customer service.
- Strong understanding of concepts of handling Seafood Production (Fresh & Frozen Fish / Shrimps, Blanched IQF Shrimps & Breaded and Battered Products). Ability to implement management policies & directives on plant operations and drive performance to meet targets & deadlines.
- Proficient in fish & sturgeon caviar production, processing methods, inventory control, packaging. Well versed in smoke machine operations, smoked products production & packaging strategy etc. Engage functional teams with clearly defined responsibilities and manage their performance through monitoring, mentoring and problem solving.
- Proven ability to identify root causes of issues and take effective remedial actions through utilization of communications and problem solving skills. A forward thinking person who is strong leader and team oriented. Possess competencies in achieving both corporate and personal goals in diverse cultures.
- Versatile leader with exceptional organization skills, excellent communication, presentation and interpersonal skills, capable of resolving multiple and complex issues and motivating staff to peak performance.

### Core Expertise:



### CAREER HISTORY

**-Atlantic Shrimpers Ltd, Badagry Shrimp Farm, Lagos, Nigeria**  
Processing Plant Manager (November 2018 - Present)

**-Emirates Aqua Technologies Caviar Factory LLC, Abu Dhabi, UAE**  
Processing Manager (Jul 2012 - September 2018)

**-Febin Marine Foods Eramallor, Kochi, India**  
QA Manager (Sep 2011 - Jun 2012)

**-Kausalya Aqua Marine Product Exports Pvt. Ltd., Chennai, India**  
QC Manager (Dec 2010 - Sep 2011)

**-Jazan Development Company (JAZADCO) Gizan, Saudi Arabia**  
QC Manager (Apr 2007 - Jul 2010)

**-Nekkanti Sea Foods Ltd., Visakhapatnam, India**  
QA & Production Manager (Feb 2006 - Mar 2007)

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## DOMAIN SKILLS

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- Managing production activities, eliminating obsolescence and achieving cost reduction by minimizing bottlenecks for high productivity with maximization of men, material & machine.
- Plan timely procurement of raw materials at competitive prices to achieve lower cost of production and meet deadlines.
- Minimize performance bottlenecks for productivity with optimum utilization of resources. Ensure procurement of right spares as per technical needs.
- Involved in the strategic utilization and deployment of available resources to achieve plant production objectives. Implementing systems for monitoring process and controlling resources to achieve plant operational efficiency.
- Ensure strict adherence to relevant industry quality standards. Analyze the rejection and implement the corrective and preventive action.
- Scrutinizing the performance of multi-skilled workforce and conceptualizing need-based training programs.
- Review the operating results; compare them to established objectives and goals, and follow-up to ensure appropriate measures are taken to correct unsatisfactory results.
- Overseeing daily production activities & preparing production schedules, implementing quality tools for optimum output and allocating work for achieving monthly production targets.
- Propagate Quality Circle movement and developed quality culture in the work force to achieve quality leadership in the industry for overall food production life cycle.
- Make efforts to turn around the operation of plant to achieve good profit, good service to increase profit, lower quality problems, clearances of regulatory and non-regulatory audits.
- Liaising with Marketing Dept. for new product development for overseas buyers & pack products according to specification.
- Computing budgets and performing variance analysis to determine difference between projected & actual results. Reviewing machinery operations for better utilization of power based on monthly target.
- Set departments' high-level goals, objectives and plans and work with them on attaining such goals by closely monitoring their operations.
- Develop and oversee the documentation of management systems viz. ISO 22000, 9001, 14001, OSHAS 18001, BRC, SQF & HACCP. Supervise development & implementation of GMP, SSOP, HACCP, SQF, Traceability and Recall System.
- Maintain strategic relationships with external parties (SASO, SFDA, ADFCA, EIA, MPEDA, CIFT and 3rd party certification agencies such as SGS & TUV.) enhancing local reputation of the organization.
- Handle customer complains in collaborating with quality control department to identify any issues.

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## PRECEDING ASSIGNMENTS

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**-Balaji Sea-Foods Exports India Ltd., Chennai, India**

QC & Production In-charge (Feb 2005 – Jan 2006)

**-National Prawn Company Alith, Saudi Arabia**

QC Technician (Jan 2003 – Jan 2005)

**-Balaji Sea-Foods Exports India Ltd., Chennai, India**

QC Technologist (May1998 – Jan2003)

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## CAREER HIGHLIGHTS

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- ✓ Streamlined the Local Work Force for Effective Implementation of the Production Operations in Atlantic Shrimpers Ltd.
- ✓ Collaborated with Marketing Dept for Moving the Frozen Stuffed products for Export ahead of the Time Schedule with 0% Customer Complaint at Atlantic Shrimpers Ltd.
- ✓ Played a stellar role in successfully Plant Operation and Production of caviar and meat production of sturgeon fish at EATC.
- ✓ Conceptualized & effectuated ISO 22000, 9001, 14001 & OSHAS 18001 at Emirates Aqua Technologies Caviar Factory LLC Abu Dhabi from SGS Gulf Ltd.

- ✓ Instrumental in helping the company achieve Smoked fish products for Siberian sturgeon & salmon at EATC.
- ✓ Ensured the plant was RAS farm certified towards ISO IMS system at EATC.
- ✓ Distinguished efforts in successfully laying the laboratory set up & plant certification towards, EU within time frame of 6 months at Febin Marine Foods.
- ✓ Successfully framed, designed, Layout, Operation & Certification of shrimp processing plant & laboratory for ISO 22000, SASO Quality mark & and EU in at JAZADCO.
- ✓ Production of 20 tones chilled shrimps & 7.04 tons of frozen shrimps per shift at JAZADCO.

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## CREDENTIALS

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≡ **Master of Science (Zoology)** in Fish & Fisheries science from Presidency College, Chennai, University of Madras, India

≡ **Bachelor of Science (Zoology)** in Fishery Biology from Presidency College, Chennai, University of Madras, India

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## TRAININGS ATTENDED

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- ✓ **ISO 22000:2005 (Food safety management systems) Internal Auditor Training** conducted by SGS Gulf Ltd Abu Dhabi (UAE) from 27<sup>th</sup> – 28<sup>th</sup> November 2012.
  - ✓ **Integrated Management system Internal Auditor Course (ISO 9001:2008, ISO 14001:2004 & OHSAS 18001:2007)** conducted by SGS Gulf Ltd Abu Dhabi (UAE) from 19<sup>th</sup> – 22<sup>nd</sup> November 2012.
  - ✓ Basic First Aid by Safety Zone S & S consultancy at Abu Dhabi (UAE) on 6<sup>th</sup> Nov 2012.
  - ✓ Training course on **Sea Food HACCP, theory & practical applications** under standardized curriculum based on **US sea food regulations ( 21 CFR 123 & 110)** by Marine Products Export Development Authority (MPEDA), Ministry of Commerce & Industry, Government of India from 22<sup>nd</sup> – 25<sup>th</sup> February 2011 at Chennai.
  - ✓ Internal Auditing training for FSMS according to **ISO 22000:2005 conducted by TUV Rhineland** Jeddah at Gizan (Saudi Arabia) from 24<sup>th</sup> – 26<sup>th</sup> August 2009.
  - ✓ Certificate Course on General Hygiene, Personal Hygiene and Basic Food Hygiene by Reza Hygiene Systems, Jeddah at Gizan (Saudi Arabia) on 8<sup>th</sup> Jun'2008.
  - ✓ Training on Food Safety Management System **ISO 22000:2005 by DNV** (Detnorske VERITAS AS), Mumbai at Visakhapatnam (India) from 11<sup>th</sup> – 13<sup>th</sup> January 2007.
  - ✓ Hygiene and Safety Training on Food Products by Reza hygiene systems Jeddah Saudi Arabia.
  - ✓ Laboratory Techniques for **Microbiological Examination of Sea Foods** by Central Institute of Fisheries Technology (CIFT), Kochi, Ministry of Agriculture, Government of India from 10<sup>th</sup> – 26<sup>th</sup> June 2002.
  - ✓ **Sea Food HACCP** Training Course by Marine Products Export Development Authority (MPEDA), Ministry of Commerce & Industry, Government of India from 22<sup>nd</sup> – 25<sup>th</sup> January 2001 at Chennai.
  - ✓ Refresher Training on **Microbiological and Organoleptic Analysis of Marine Products** by Tamil Nadu Veterinary and Animal Sciences University Chennai and sponsored by Marine Products Export Development Authority (MPEDA) (Ministry of Commerce & Industry, Government of India from 20<sup>th</sup> – 24<sup>th</sup> March 2000.
  - ✓ Laboratory Training by Export Inspection Agency, (EIA) Chennai, Ministry of Commerce & Industry, Government of India from 12<sup>th</sup> – 19<sup>th</sup> April 1999
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## IT SKILLS

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≡ Proficiency in Microsoft Office (Word, Excel & PowerPoint), E-Mail & Internet

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## PERSONAL DETAILS

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≡ **Date of birth:** 12<sup>th</sup> Sep. 1974 | **Fluent in:** English, Tamil, Hindi, Telugu, Malayalam & Arabic | **Nationality:** Indian